

1. **What size units are available?** - We currently supply single, double and quad ATM units. Other options are available upon request. All trailers are custom made.
2. **How much do units cost?** - Units prices range from \$28500 (single), \$39500 (double), \$63000 (quad). Prices are correct as at 1/1/2016 and subject to change due to changes in \$AUD, ATM Prices and Trailer manufacturing costs. Contact us for up to date pricings.
3. **What ATMs do you provide?** - We are currently utilising Hyosung 2700 CE ATMs which are among the top brand ATMs for reliability in the world
4. **What's is included in a mobile ATM unit ?** - Each unit is a complete turn key operation. ATMs, Custom Built Trailer, Banner Flags, Security Equipment right down to Uniforms and Business Cards
5. **Is this a Franchise Business ?** - NO !! - You will operate as an independent operator under the ATM4YOU banner. You do not have any restrictions on territory, pricing or operating times. You pay no percentage of your earnings to ATM4YOU. Outside of the switch fees and modem rental a ll income is retained by the operator. You are required to source your own events. ATM4YOU provides continuous support to develop you business and refers any requests for work in your area received via the 1300 number or website requests.
6. **What fees are payable.** The only fees payable are Rental and Communication fees currently \$43/month per modem and switching fees of \$0.55 cents/ transaction. ATM4YOU offers the lowest switching fee. Don't be fooled by operators offering cheaper deals on mobile ATM Units; check their switch fees, some are as high as \$1.50 per transaction. It may seem cheaper up front but you will be paying for it for the rest of your business life.
7. **How much money would I need to service the ATMs ?** - The amount required varies on the size of the events you wish to service. If your starting out and content to do small events like markets, fetes, swap meets and other small community events you would require a minimum of \$25K. Larger community events and local shows that go for 2 days would require \$50K-\$60K. Expos and trade shows and larger community events over a number of days would require \$100k- \$140K. Major events and large community events can require from \$200k - \$700k. What you must realise is that you don't need to have \$100k in the bank, we can show you how to access these funds depending on your financial situation.

8. **How much money can I make ?** - This is one of the most asked questions and the most difficult to answer. We cannot guarantee that you will make a set amount because of the variables involved. The first variable is how much money you have available to service events as outlined in the previous question. The second variable is how hard you want to work. If your happy working 1 day a week or 1 weekend a month then you wont earn as much as someone who is prepared to work 2 days every weekend. The next variable is the type of event. Not all events offer the opportunities to buy goods or services so usage of the ATMs might be restricted. This is something that you will learn as you go or you can seek our advice on types of events to service. Another big factor on ATM patronage at events is whether a bar is operational. Although this doesn't answer the question directly we do have formulas and calculations that have been tried and tested for our operators to use in calculating the possible earnings potentials from events. Finally as a demonstration of the earning potential of mobile ATMs - in March 2014 one operator at a major musical festival serviced a crowd of over 120000 people over 4 days a total of \$700K utilising 4 ATMs for a gross earning of \$18000.- **Not bad for 4 days work !!**
9. **What sort of events could I service?** - The types of events are limitless. Once you start researching the events in your area you will be amazed at the events that you never new existed because they where out of your circle of interest. Now every event is in your circle of interest. Events vary from School fetes and local markets to community events and celebrations; horse racing events, trade and industry expos and field days; local and major sporting events; rural and urban shows; corporate events; music festivals of all genres'; basically anywhere crowds of people are gathered to have fun and want the convenience of ATMs.
10. **Do we provide finance?** No. we don't finance purchases of ATMs or Mobile businesses.